

Coach

Like A Pro

Professional Development

What kind of relationship would you like to have with your staff? Would you like to be seen as a leader, a friend, a teacher, a mentor, the person who motivates them, guides them and makes them want to be a winner? Coaches have the ability to make team members want to give 110% for themselves and for the team. **Coach Like a Pro** shows you step by step how to produce a game plan that insures you'll reach your goals and objectives.

This program will help you transform your work group into a cohesive coordinated team. Learn how to counsel problem players and set them on a track for success, while supporting exceptional employees.

The program focuses on the five essential coaching skills you'll learn in this dynamic program.

1. **Communicating** – Learn how to critique both problem and top performers. Avoid “over communicating” and its negative effects.
2. **Motivation** – Find out the actions that will unleash competitive spirit as positive productivity. Power up employees and teach them responsibility for their own jobs and accomplishments. Discover the no cost incentives that will help you create excitement and drive.
3. **Counsel** – Find a step by step way to offer help to employees who are overwhelmed. You will be given dozens of sensible counseling tips.
4. **Good decisions** – Every manager/coach wants to make good decisions and keep blunders to a minimum. You will have fail safe methods to spot employee's strengths and weaknesses and **Coach Like a Pro** will help you develop a coach's sixth sense.
5. **Utilize available talent** – Neutralize problem employees quickly. Pinpoint individual's strong points and bring out the best in everyone. Take away the EDP formula for developing talented team members.

Coach Like a Pro sets successful coaches apart from those who are not. It will let you tap into the inner guides that have been part of management practice for over 100 years. Only recently have greater numbers of those in authority sought out these practices. Bring with you a thirst for doing the right things to get the results you want and you will be rewarded.